The Board of Directors North South Foundation 2 Marissa Court Burr Ridge, Illinois 60527

### **Report on Financial Statements:**

We have audited the accompanying financial statements of North South Foundation which comprise the statement of financial position arising from cash transactions of North South Foundation as of April 30, 2014, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's responsibility for the Financial Statements:

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing the procedures to obtain audit evident about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evident we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As described in Note 2, these financial statements have been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles.

### **Opinion:**

In our opinion, the financial statements referred to above read with notes #1 to 19 thereon present fairly, in all material respects, the financial position arising from cash transactions of North South Foundation, as of April 30, 2014, and the changes in its net assets and its cash flows for the years then ended on the basis of accounting described in Note 2.

Ndul Topul

Nilesh Topiwala

March 03, 2015

# North South Foundation Statements of Financial Position April 30

ASSETS		 2014		2013
<b>Current Assets</b> Cash and Cash Equivalents Total Current Assets	Note: 4	\$ 3,676,182 3,676,182	\$	2,653,814 2,653,814
Investment in Marketable Securitites	Notes: 11-13	2,534,804		2,590,462
TOTAL ASSETS		\$ 6,210,985	\$	5,244,276
LIABILITIES AND NET ASSETS Liabilities		-		
Net Assets Unrestricted - Undesignated Unrestricted - Board Designated Unrestricted Fund Temporarily Restricted Fund Permanently Restricted Fund Total Net Assets	Note: 9 Notes: 6,8,10 Notes: 7, 10	\$ 1,095,955 3,600,000 4,695,955 1,260,831 254,200 6,210,985	\$	3,824,460 - 3,824,460 1,165,616 254,200 5,244,276
Total LIABILITIES AND NET ASSETS		\$ 6,210,985	\$	5,244,276

## North South Foundation Statement of Activities Year Ended April 30, 14

		Uı	nrestricted	mporarily estricted		manently estricted		Total
Public Support and Other Revenue Public Support: Public Support - Direct Public Support - Indirect Total Public Support Revenue	5A & 5B 5A & 5B	\$	187,534 764,325 951,859	\$ 141,600	\$		\$	329,134 764,325 1,093,459
Program Service Revenue: Educational Contest & Workshop Meals and Educational Material Total Program Service Revenue	5A & 5B 5A & 5B	\$	382,162 54,446 436,608	\$ -	\$		\$	382,162 54,446 436,608
Investment Income: Interest Dividend Dividend - Capital Gain Distributions Net Loss on Sale of Investments Total Investment Income		\$	302 34,501 66,896 <u>8,882</u> 110,581	\$ 17 17,273 22,796 (5,472) 34,614			\$	318 51,774 89,693 3,410 145,195
Net assets released from restrictions		\$	81,000	\$ (81,000)	Ψ		\$	-
Total Public Support and Other Revenues		\$	1,580,048	\$ 95,214	\$	-	\$ 1	1,675,263
<b>Distributions and Expenses</b> Program Service Expenses Grants and Distributions Other Program Services Total Program Service Expenses		\$	500,473 200,296 700,769	 			\$	500,473 200,296 700,769
General and Administrative Total Distributions and Expenses		\$	7,784 <b>708,553</b>	 			\$	7,784 <b>708,553</b>
Change in Net assets Net assets at beginning of year Net assets at end of year		\$ \$	871,495 3,824,460 4,695,955	<b>95,214</b> 1,165,616 <b>1,260,831</b>	\$ \$	- 254,200 <b>254,200</b>		<b>966,710</b> 5,244,276 <b>5,210,985</b>

## North South Foundation Statement of Activities Year Ended April 30, 13

		Ur	nrestricted	Temporarily stricted Restricted		Permanently Restricted			Total
Public Support and Other Revenue									
Public Support:				•				•	~~~~
Public Support - Direct	5A & 5B		200,595	\$	9,350			\$	209,945
Public Support - Indirect Total Public Support Revenue	5A & 5B	\$	708,985 909,579	\$	9,350	\$		\$	708,985 918,929
Total Public Support Revenue		φ	909,579	φ	9,350	φ	-	φ	910,929
Program Service Revenue:									
Educational Contest & Workshop	5A & 5B	\$	354,493					\$	354,493
Meals and Educational Material	5A & 5B		46,571						46,571
Total Program Service Revenue		\$	401,063	\$	-	\$	-	\$	401,063
Investment Income:		•	004	•	10			•	
Interest		\$	224	\$	12			\$	236
Dividend			36,937		17,968				54,905 25.717
Dividend - Capital Gain Distributions Net Loss on Sale of Investments			27,698		8,019 (8,820)				35,717 (8,820)
Total Investment Income		\$	64,859	\$	17,179	\$		\$	82,037
		Ψ	04,000	Ψ	17,170	Ψ		Ψ	02,007
Net assets released from restrictions		\$	30,850	\$	(30,850)			\$	-
Total Public Support and Other Revenues		\$	1,406,351	\$	(4,321)	\$	-	\$ ^	1,402,030
Distributions and Expenses Program Service Expenses									
Grants and Distributions		\$	345,350					\$	345,350
Other Program Services			224,053						224,053
Total Program Service Expenses		\$	569,403					\$	569,403
General and Administrative			4,320						4,320
Total Distributions and Expenses		\$	573,722					\$	573,722
Change in Net assets		\$	832,629	\$	(4,321)	\$	-	\$	828,308
Net assets at beginning of year			2,991,830		1,169,938		254,200		4,415,968
Net assets at end of year		\$	3,824,460	\$	1,165,616	\$	254,200	\$ !	5,244,276

# North South Foundation Statement of Functional Expenses Year Ended April 30, 14

Functional Expenses	Program Services		General & Administrative		Total	
Salaries & Related Expenses		-		-	\$	-
Contract Services Expenses:						
Accounting Fees			\$	3,500	\$	3,500
Outside Contract Services	\$	6,979			\$	6,979
Total Contract Services Expenses	\$	6,979	\$	3,500	\$	10,479
Operations Expenses:						
Supplies	\$	14,266	\$	-	\$	14,266
Postage & Mailing Service	\$	1,282		250		1,532
Printing and Copying	\$ \$	33,366		3,256		36,622
Telephone	\$	356				356
Trophies & Medals	\$ \$ \$	10,126				10,126
Event Meals	\$	24,047				24,047
Education Material for sale	\$	9,519				9,519
Total Operations Expenses	\$	92,962	\$	3,506	\$	96,468
Facility & Equipment Expenses:						
Rent - Real Estate	\$	25,744			\$	25,744
Rent - Furniture & Equipment	\$	2,117			Ŧ	2,117
Total Facility & Equipment Expenses	\$	27,861	\$	-	\$	27,861
Travel Expenses:						
Airfare	\$	4,522			\$	4,522
Hotels and Car rentals	\$	1,477			Ψ	1,477
Total Travel Expenses	\$	5,999	\$		\$	5,999
	Ψ	5,555	Ψ	-	Ψ	5,555
Other Expenses:	•		•	0.40	•	
Bank and credit card fees	\$	21,400	\$	640	\$	22,040
Insurance	\$	2,551				2,551
Outside Computer Services	\$ \$ \$	41,084				41,084
Other Business Expenses		1,458		138		1,596
Total Other Expenses	\$	66,494	\$	778	\$	67,272
Total Functional Expenses	\$	200,296	\$	7,784	\$	208,080

## North South Foundation Statement of Functional Expenses Year Ended April 30, 13

Functional Expenses	Program Services		General & Administrative			Total
Salaries & Related Expenses		-		-	\$	-
Contract Services Expenses:						
Outside Contract Services	\$	5,207			\$	5,207
Total Contract Services Expenses	\$	5,207	\$	-	\$	5,207
Operations Expenses:						
Supplies	\$	16,798	\$	-	\$	16,798
Postage & Mailing Service	\$	1,182		707		1,889
Printing and Copying	\$	26,800		2,960		29,760
Telephone	\$	584		,		584
Trophies & Medals	\$	27,728		-		27,728
Event Meals	\$	34,770		-		34,770
Education Material for sale	\$ \$ \$	8,929		-		8,929
Total Operations Expenses	\$	116,790	\$	3,667	\$	120,458
Facility & Equipment Expenses:						
Rent - Real Estate	\$	28,169	\$	-	\$	28,169
Rent - Furniture & Equipment	\$	2,557	\$	-	Ŧ	2,557
Total Facility & Equipment Expenses	\$	30,726	\$	-	\$	30,726
Travel Expenses:						
Airfare	\$	2,747	\$	_	\$	2,747
Hotels and car rentals	\$	1,646	Ψ	_	Ψ	1,646
Total Travel Expenses	\$	4,392	\$		\$	4,392
	Ŷ	1,002	Ŷ		Ŷ	1,002
Other Expenses:						
Bank and credit card fees	\$	36,373	\$	625	\$	36,997
Insurance	\$	1,395				1,395
Outside Computer Services	\$	27,914				27,914
Advertising and Other Business Expenses	\$	1,256		28		1,284
Total Other Expenses	\$	66,938	\$	653	\$	67,590
Total Functional Expenses	\$	224,053	\$	4,320	\$	228,372

# North South Foundation Statements of Cash Flows Years Ended April 30

		2014	2013
Cash flows from operating activities Change in net assets	\$	966,710	\$ 828,308
Adjustments to reconcile change in net assets to net cash provided by operating activities:	φ	900,710	φ 020,300
Realized Investment Losses	\$	3,410	\$ (8,820)
Net cash provided by operating activities	\$	970,120	819,487
Cash flows from investment activities			
Investments in Securities	\$	52,248	(60,642)
Net cash used by investment activities	\$	52,248	(60,642)
Cash flows from financing activities			
Net cash provided by financing activities	\$	-	-
Net change in cash and cash equivalents	\$	1,022,367	758,846
Cash and cash equivalents, beginning of year	\$	2,653,814	1,894,969
Cash and cash equivalents, end of year	\$	3,676,182	\$ 2,653,814

#### (1) Purpose of Organization:

The organization was founded in 1989 for operating exclusively for charitable and educational purposes, or such other purposes as may be provided in section 501©(3) of the Internal Revenue Code including, for such purposes, the granting of scholarships to qualified third world country students who otherwise could not afford to further their education. Current funds are used to fund educational contests in the US, scholarships to students both in USA and India and other charitable purposes.

#### (2) Basis of Accounting:

The foundation maintains its books and records on the cash basis of accounting and as such the financial statements have been prepared using the same basis. Under the cash basis of accounting, revenues and related assets are recognized when received rather than when earned and expenses are reconized when paid rather than when the obligation is incurred.

#### (3) Valuation of non cash contributions:

The foundation values the non cash contribution by donors at the market value on the date the contribution is received even if the actual cost to the foundation is nil.

#### (4) Cash and Cash Equivalents:

The Foundation treats cash in hand, cash at banks and investment in money market accounts as cash equivalent. The breakdown by account as of April 30 is as follows:

	<u>30-Apr-14</u>	<u>30-Apr-13</u>
General Bank Account	313,115	176,085
Educational Contests Bank Account	38,072	73,982
Educational Materials Bank Account	25,015	16,086
General Money Market Account	2,968,286	2,241,223
Scholarship Money Market Account	37,691	10,102
Donor Advised Money Market Account	279,547	121,882
Endowment Money Market Account	14,455	14,453
Total	3,676,182	2,653,814

#### (5) Indirect Public Support:

(a) The Foundation allocates two thirds of contributions received from various educational contests and workshops as charitable contributions and treats the remaining as non charitable contributions. 100% of revenues received for meals and educational materials are considered program service revenues and there is no indirect support in those payments.

(b) The foundation has received public support and program service revenue totalling \$1,530,067 and \$1,319,992 during the years ended on April 30,14 and April 30,13 respectively. This revenue has been classified by management into public support direct and indirect, education contests and workshops, meals and education materials as per the computerized program developed by programmers. Management is responsible for proper classification.

#### (6) Donor Advised Fund:

This is a restricted fund managed by the Foundation based on the directives of the donors. Based on the advise of the donors, the Foundation makes disbursements to charities of their choice provided the recipients meet necessary guidelines.

#### (7) Endowment Fund:

This is a restricted fund which the Foundation can only use income for disbursements in charitable purposes. Donors contribute set amount of principal to the Foundation with the stipulation that the foundation will disbuse the income for a stated purpose. For example, a donor can currently set up a \$5,000 endowment fund for one scholarship each year in perpetuity.

#### (8) US Scholarship Fund:

This is a restricted fund set up to meet the obligation of the scholarships awarded to the national finals champions each year. The Foundation started educational contests in 1993. The scholarship is redeemable by the awardees during the freshman year of college and is payable to the awardee through their institutions.

#### (9) General Fund:

This is mostly unrestricted fund where funds are deposited unless they belong to the restricted funds stated above or the donor has imposed restriction on the use of funds contributed.

#### (10) Classification of Net Assets:

During the FY 09-10, management has classified its net assets in three cateogories: (1) Unrestricted Funds

- (2) Temporarily Restricted Funds (Includes mainly scholarships and Donor Advised Funds)
- (3) Permanently Restricted Funds (Endowment fund)

Opening balances of these funds as on May 01, 2009 has been taken in financial statements as certified by management.

- (11) Investment in marketable securities (stocks and mutual funds) have been shown in the financial statements at cost.
- (12) Investment in marketable securities consists of the investments in the following accounts maintained by the Foundation.

	(April 30, 2014	4)	(April 30, 201	3)
	<u>Cost</u>	Market Value	<u>Cost</u>	Market Value
Donor Advised Fund	806,133	1,166,477	914,184	1,092,855
Endowment Fund	318,741	399,123	302,524	353,286
Scholarship Fund	158,341	199,882	157,138	181,733
General Fund	1,251,590	1,568,490	1,216,616	1,430,565
Total	2,534,805	3,333,972	2,590,462	3,058,438

(13) Foundation does not recognize unrealized gain or loss on market value of its investments consistent with the cash basis of accounting. As such, no provision for unrealized gain of \$467,975 as of April 30, 2013 and the unrealized gain of \$799,167 as of April 30,14 is not reflected in the financial statements.

(14) Grants and distributions breakdown:

	30-Apr-14	30-Apr-13
1. NSF India	421,500	329,023
2. Scholarships in USA	13,500	13,000

3. Kuruom Vidyala, India	10,000	
4. Pamarru High School, India	16,000	
5. Kagupadu High School, India	22,500	
6. Other programs in India	9,000	2,727
7. Other programs in USA	7,973	600
Total	500,473	345,350

(15) Concentrations:

Foundation maintains cash and cash equivalents in bank deposit accounts and money market accounts which at times may exceed federally insured limits. The Foundation has not experienced any losses in such accounts. The Foundation believes it is not exposed to any significant credit risk on cash and cash equivalents.

(16) Subsequent events:

Management has performed an analysis of the activities and transactions subsequent to April 30, 2014 to determine the need for any adjustment to and/or disclosures within the audited financial statements for the year ended April 30, 2014. Management has performed their analysis through March 3, 2015. the date the financial statements were available to be issued.

(17) Related Party Transactions:

There are no related party transactions during the year.

(18) Tax Liability:

North South Foundation is a 501©(3) tax exempt organization and as such no income tax liability has been accounted for.

(19) Use of Estimates:

Management has not made any estimate in preparation of financial statements for the year ended April 30, 14 and April 30, 13, respectively in accordance with cash basis of accounting.